

What the world expects from German kitchen furniture manufacturers are products that are exemplary in terms of technology, quality and design. Meeting these exacting standards is the ultimate goal for all Ballerina-Küchen employees. With above-average growth in recent years, Ballerina-Küchen is now one of the global players in the kitchen furniture industry. We are proud of this achievement.



As Great Britain is a key growth market for us, we are selectively expanding our presence in the UK and are seeking a distinguished

## Sales Representative (m/f/d)

### Your responsibilities include:

- Intensive customer support and advice
- Planning and placement of display-kitchens
- Acquisition of new trading partners
- Product and sales training at specialist retailers locally
- Implementation of trade-oriented measures
- Continuous product ministration and market investigation
- Strategy development and implementation
- Maintaining contact with employees of purchasing associations
- Participation in trade fairs

### Your profile:

You are a sociable person with several years of sales experience in the kitchen furniture industry or kitchen retail. You have strong sales skills and commercial training. You are willing to travel, even for several days at a time, and flexibility and initiative come naturally to you. You enjoy working independently and have the ability to sell based on value rather than price.

You can work well under pressure. Comprehensive MS Office skills are required, as is experience with standard kitchen planning systems.

Have we sparked your interest? Would you like to contribute to the success of our company with high motivation? Then we look forward to receiving your detailed application documents, preferably by e-mail (PDF max. 5 MB), stating your earliest possible starting date.



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